

A large, semi-transparent red overlay covers the left side of the image. It features a white question mark in the upper right quadrant and a thick, white, curved line that starts from the bottom left and sweeps across the middle of the frame.

Poland.

Agri-food industry

Poland. Japan

Expo2025.Osaka.Kansai



Characteristics of the agri-food industry

The Agri-food industry in Poland

Poland is among the biggest European food producers. Over the past 15 years, the country has considerably improved its effectiveness and added value in the agricultural industry at current prices.

As regards cereals, in 2022 Poland accounted for 12.9% of the EU production, with potatoes at 12.7%, carrots at 14%, cucumbers at 18.8%, apples at 34%, poultry at 21%, and cheese at 9%. Poland also has a considerable share in the EU processing of food and beverage production.

Polish employees account for 9.9% of EU inhabitants employed in that sector, and the share of Poland in the resulting added value is 5.7%.

In terms of net exports of agricultural, food and beverage products, Poland (with €12.5 billion in trade surplus) ranks third in the European Union, as a runner up to the Netherlands (€35.5 billion in surplus) and Spain (€15.1 billion).

Polish agriculture is mainly based on family-owned farms, where human work is a major factor of production. The level of technical equipment of the farms is below the European Union's average.

The share of organic crops in Poland in total crops is just below 4.



Characteristics of the agri-food industry

The agri-food industry in Japan

The progressing drop in the crop area over the past decades combined with the shortage of workforce in agriculture and the dietary changes have contributed to the increased imports of foods to Japan.

In 2022 Japan's self-sufficiency in terms of food stood at a mere 38% in terms of caloric content and 58% in terms of production value.

The import indicators for products such as potatoes, fruit, beef, plant oils, dairy and milk products have been growing since the demand exceeds domestic production capacity.

When it comes to fruit and vegetables, the import indicators increase despite the drop in consumption per inhabitant, since the production falls even faster.

As regards products such as beef or dairy, consumption grows and drives imports.

Development trends of the Japanese agri-food industry

Besides the rapid development of technologies and their impact on the development of agriculture and the food industry, changes in consumer behaviour and purchasing preferences have been noticed in Japan. Greater significance has been attached to sustainable food, in line with global trends, with decreased consumption of plant-based food and fish. Meanwhile, the consumption of bread, dairy products, fats and food of animal origin has been increasing, which points to the westernization of the diet in that country. The popularity of RTD, ready to drink beverages, has been on the rise.

Development trends and challenges for the Polish agri-food industry

In Poland, the sustainable agriculture trend has been on the rise, especially in the Dolnośląskie, Kujawsko-Pomorskie, Łódzkie, Mazowieckie, Opolskie, Podlaskie, Warmińsko-Mazurskie, Wielkopolskie, Świętokrzyskie and Zachodniopomorskie voivodeships. The factors determining it include:



Growing demand for food (by 2050, the production of virtually all popular cereals, sugar, soybeans and cassava is expected to increase);



Growing demand for organic products; changes in food preferences and consumers moving away from certain categories, such as meat;



development of modern, environmentally-friendly fertilizers;



growing awareness of environmental protection and the need to rationalize the use of natural resources in crops



legal regulations

Export from Poland

Meat and edible offal accounted for the largest share of global exports of agri-food products from Poland in 2023 (14% in the category of agri-food products); followed by tobacco and manufactured tobacco substitutes (10% in the category of agri-industrial products) and preparations of cereals, pastrycooks products (9% in the category of agri-industrial products).

From 2019 to 2023, the export of agri-food products from Poland grew by 63%. The largest increases in 2023 were recorded for categories such as cereals, products of plant origin, fats and oils, although this could be affected by the import of such products from Ukraine and their subsequent re-export. For categories such as trees, plants, flowers and live animals, a drop in exports was recorded in the researched period from 2019 to 2023.

Export from Japan

Fish and crustaceans accounted for the largest share of global exports of agri-food products from Japan in 2023 (19% in the category of agri-food products); followed by miscellaneous edible preparations (19% in the category of agri-industrial products) and beverages, spirits and vinegar (16% in the category of agri-industrial products).

From 2019 to 2023, the export of agri-food products from Japan grew by 15% on average. In 2023, the highest increases were recorded in categories such as dairy products, eggs, natural honey, fats and oils, and beverages, spirits and vinegar. For categories such as seeds and oil plants, products of plant origin or meat or fish processed products a drop in exports was recorded in the researched period from 2019 to 2023.

The structure of export and import of agri-food products





The structure of export and import of agri-food products

Import to Poland

Residues and waste from the food industries; prepared animal fodder accounted for the largest share of global imports of agri-food products to Poland in 2023 (11% in the category of agri-food products); followed by fish and crustaceans (9% in the category of agri-industrial products) and fruit and nuts (8% in the category of agri-industrial products). From 2019 to 2023, the import of agri-food products to Poland grew by 57%. The largest increases in 2023 were recorded for categories such as preparations of cereals, pastrycooks' products, fats and oils, and products of the milling industry, although this could be affected by the import of such products from Ukraine.

Import to Japan

Meat and edible offal accounted for the largest share of global imports of agri-food products to Japan in 2023 (13% in the category of agri-food products); followed by fish and crustaceans (13% in the category of agri-industrial products) and cereals (11% in the category of agri-industrial products). From 2019 to 2023, the global import of agri-food products to Japan grew by less than 3%. In 2023, the highest increases were recorded in categories such as products of plant origin, sugars and sugar confectionery, and products of the milling industry. For categories such as tobacco and manufactured tobacco substitutes; products of animal origin and trees, plants, flowers, a drop in exports was recorded in the researched period from 2019 to 2023.

Export of agri-food products from Poland to Japan

From 2019 to 2023, the export of agri-food products from Poland to Japan fell by 6% from \$113,908,000 to \$106,837,000. Meat and edible offal accounted for the largest share of export of agri-food products from Poland to Japan in 2023 (33% in the category of agri-food products); followed by preparations of vegetables and fruit (14% in the category of agri-industrial products) and products of animal origin (11% in the category of agri-industrial products), in USD 000s. In 2023 the highest increases were recorded in categories such as cereals, live animals, and products of the milling industry. For categories such as preparations of meat or of fish; dairy products, eggs, and natural honey, a considerable drop in export was recorded in the researched period from 2019 to 2023.

Import of agri-food products to Poland from Japan

From 2019 to 2023, the import of agri-food products to Poland from Japan fell by 47% from \$8,351,000 in 2019 to \$4,446,000 in 2023. Coffee, tea, and spices accounted for the largest share of global exports of agri-food products from Japan in 2023 (25% in the category of agri-food products); followed by beverages, spirits and vinegar (15.6% in the category of agri-industrial products) and miscellaneous edible preparations (14% in the category of agri-industrial products), in USD 000s. In 2023, the highest increases were recorded in categories such as cereals, meat and edible offal. For categories such as tobacco and manufactured tobacco substitutes; preparations of meat or of fish, dramatic drops were recorded in the researched period from 2019 to 2023 and the import of such categories was virtually non-existent.

The structure of export and import of agri-food products



THE POLISH EXPORT HITS IN 2023

MEAT OF BOVINE ANIMALS, FROZEN

PRODUCTS
CONTAINING TABACCO

FEATHERS USED FOR STUFFING AND DOWN

THE JAPANESE EXPORT HITS IN 2023

TEA

VEGETABLES WAXES, BEESWAXES
AND OTHER INSECT WAXES

FRESH ORCHILLED BONELES BEEF

The foreign trade balance of Poland in the category of agri-food products total is positive.. In 2023, the balance increased by 22% compared to the previous year (but the impact of the trade in grains and related products on statistics should be taken into account).

The foreign trade balance of Japan over the entire researched period demonstrates a very strong deficit, which points to the massive import potential of that country when it comes to agri-food products.

In 2023, the trade balance between Poland and Japan was basically at the same level as in 2019.

The leading category in the export of products from Poland to Japan is meat and edible offal (33% of exports of agri-food products to Japan in 2023), with the meat of bovine animals, frozen accounting for the most.

While watching the structure of global imports of meat and edible offal to Japan we

can see that it is dominated by the import of swine meat (40% in the entire meat category), the meat of bovine animals, fresh or chilled (16%) and the meat of bovine animals, frozen (14%), meat and edible offal of fowls (14%).

The analysis of global exports of meat and edible offal from Poland demonstrates that meat and poultry offal accounted for 55% of Polish export of meat and edible offal in 2023, the export of the meat of bovine animals, fresh or chilled 22% and the meat of swine 11%.

The structure of the Japanese imports and the Polish exports in the category of meat and edible offal demonstrates that categories without a major share in the Japanese import which have a potential and should be promoted as Polish export products include the meat of swine, the meat of bovine animals, fresh or chilled, and meat and edible offal of fowls.



The directory of Polish agri-food companies, which have been present in the Japanese market or have the potential to enter the Japanese market

Table below includes a directory of Polish agri-food companies, which have been present in the Japanese market or have the potential to enter the Japanese market. The following criteria were applied in the selection of enterprises:

- majority of the Polish capital, modern company (organisation, technology), medium-sized, business experience, exporter / potential exporter (company selection: if it meets at least two of the above criteria);
- the company is listed as one of 1,700 largest food companies in Poland (portalspozywczy.pl);
- selection of a company from the first several hundred companies, out of the groups of Polish Classification of Activities, Section PKD 10 Manufacture of food products when there is an online mention that the company exports its products or

when the description of the company suggests that the company may expand into international markets;

- members of the National Food Industry Group: the selection included companies which are members of the National Food Industry Group, which are manufacturers and which export their goods. Rynkometr.pl was used to identify companies (Rynkometr is a knowledge base about the Polish economy and the businesses, as well as the largest publicly available financial ranking of Polish companies. The website presents enterprises by the PKD, or the Polish Classification of Activities);
- public listed companies from the agri-food industry – the list includes companies with recent high share quotations.



Catalogue of the Companies in the agri-food industry which are the leaders in the processing of meat, grain, fruit and vegetables and fish

No.	Company	Production structure	Export – geographical destinations	Representative offices abroad/ Other forms of presence in the foreign market	Company details included in generally available lists that present companies operating in Poland –
1	Zakład Przemysłu Mięsnego BIERNACKI Sp. z o. o. Poland, Jarocin, Wielkopolskie Voivodeship Processing and preserving of meat, excluding poultry meat (PKD 10.11.Z) (ZPMB 9) 100% Polish capital (ZPMB 7)	<p>The company offers:</p> <ul style="list-style-type: none"> - bovine half-carcasses and quarters - beef meat, - beef offal, - beef fat, - beef elements. (ZPMB 1) <p>CERTIFICATES</p> <p>The implementation of the HACCP standards that attest to high quality of production, health safety, the IFS, BRC, Halal, and Kosher standards and the award of the HALAL certificates</p> <p>The HALAL certificate (which attests that the product complies with the requirements of Islamic law on the production, packaging and storage of products, IFS (International Food Standard) and BRC (confirms compliance with the requirements and standards of food safety). (ZPMB 3,4,5,6,8)</p>	<p>In May 2003, the Company received a positive opinion from the National Veterinarian and was listed as a company authorised to export its products to EU Member States. (ZPMB 2)</p> <p>2015 - first shipment of products to Japan and Hong Kong. (ZPMB 3)</p>	<p>Expansion of international channels of distribution – Asian market. (ZPMB 3)</p>	<p>List of 1,700 largest food companies in Poland, rank 50, (A)</p>

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Zakłady Drobierskie Koziegłowy Sp. z o.o.

Poland, Koziegłowy, Wielkopolskie Voivodeship

Processing and preserving of poultry meat,

PKD 10.12.Z

100% Polish capital (ZDK 1)

Company's production profile: - Purchase and slaughter of chickens and turkeys; - Production of chilled and frozen chicken and turkey carcasses - Production of chilled and frozen chicken and turkey elements; - Production of mechanically deboned poultry meat; - Production of poultry cold cuts based solely on own raw materials. (ZDK 5). The company offers chilled and frozen raw chicken meat. The company sells its products under its own brand as well as under the retail chain private labels. All products are HALAL certified. (ZDK 1,2)

The company also offers prepared chilled foods under its own brand, Selected for you. (ZDK 3) Frozen ready-made meals include battered, roasted, moulded and whole-muscle products. The meals are HALAL certified (ZDK 4) Besides the HALAL certificate, the company holds certificates that attest to the highest quality of products, such as the IFS certificate. (ZDK 5)

In order to keep such high positioning among the top European poultry companies, we constantly develop and improve our standards at each of our activity levels. (ZDK 1)

List of 1,700 largest food companies in Poland, rank 128 (A)

3

LST Polska Sp. z o. o.

Poland, Nałęczów, Lubelskie Voivodeship

Other processing and preservation of fruit and vegetables (PKD 10.39.Z) (LST 1)

The company produces frozen fruit. It also produces freeze-dried products (freeze-dried, water-free). Freeze-dried products retain their nutritional value and vitamins (LST 2). The range of products includes frozen strawberries, raspberries, black and red currants, rhubarb, elderberries, chokeberries, wild strawberries, forest berries, blackberries, cherries, blueberries, and gooseberries. Freeze-dried products include mainly strawberries, raspberries and currants (LST 3.4). The company holds certificates which confirm the highest quality of the product at all stages of production. (LST 5)

The company exports its products mainly to the European countries. The company has been also expanding its exports to the United States, Canada, Japan, New Zealand, Israel, and Thailand (LST 2).

List of 1,700 largest food companies in Poland, rank 441 (A)

4	Okręgowa Spółdzielnia Mleczarska Poland, Włoszczowa, Świętokrzyskie Voivodeship	The Włoszczowa Cooperative manufactures Swiss and cottage cheeses, bread cheeses, sour cream and curd. (WŁ 1) The company produces butter, yogurts, creams, milk drinks. (WŁ 2)	OSM Włoszczowa is licensed to export to the EU and third countries. (WŁ 3) The company exports its products to EU Member States, Russia, Ukraine and the Balkan countries. It also exports its products to Israel, and follows strict kosher rules in the manufacturing process of such products. (WŁ 1)	List of 1,700 largest food companies in Poland, rank 124 (A)
5	Przedsiębiorstwo Produkcji Lodów Koral Spółka Jawna Poland, Limanowa, Małopolskie Voivodeship	PPL Koral is the largest ice cream manufacturer in Poland and one of the largest in Europe. Koral manufactures more than 400 kinds of ice cream. It owns the Koral and Bracia Koral - Lody Jak Dawniej brands. In cooperation with other companies, Koral manufactures ice cream under popular brands, such as Łaciaste, Wypasione and Oshee. The range of products includes impulse ice cream on a stick, ice cream in a cone, ice cream in cups, squeeze-ups, ice cream sandwiches and a wide range of family-sized frozen desserts. The company has won multiple awards, distinctions and medals. (KO 1)	EU Member States (KO 1)	The company sells ice cream through its own and third party network of distributors and wholesalers throughout Poland and EU Member States. (KO 1)

6.	Podlaskie Zakłady Zbożowe S.A. Poland, Białystok Production of cereal milling products PKD 10.61.Z (PZZ 6) 100% share of Polish capital (PZZ 2)	The company is one of the largest grain milling enterprises in Poland (PZZ 2). PZZ manufactures groats, flours, bread mixes and flakes. (PZZ 3) The company is also a pea manufacturer. The new Podlaskie Młyny brand offers flour from organic crops (PZZ 4). The company mills are equipped with entoleters to control all forms of pests. (PZZ 1) The company holds a BRC 8 international food safety and quality certificate (PZZ 2) and other necessary certificates, including HALAL and kosher certificates. (PZZ 5)	1,500 Worldwide customers (PZZ 1)	List of 1,700 largest food companies in Poland, rank 538 (A)
7	ZPC Flis Spółka Jawna Poland, Kuranów, Mazowieckie Voivodeship Manufacture of rusks and biscuits; manufacture of preserved pastry goods and cakes (PKD 10.72. Z) (FLIS 1)	ZPC Flis is a waffle and roll manufacturer. The company offers flat wafers, filled wafers, sugar wafer rolls and filled wafer rolls. (FLIS 3, 4) Since 2005 the Company has used non-trans fats in its products. The company has implemented and maintained the IFS (International Food Standard) system. (FLIS2)	Its products are available in countries such as: Russia, Azerbaijan, Germany, France, Italy and Slovakia. (FLIS 2)	List of 1,700 largest food companies in Poland, ranked 410
8	Przedsiębiorstwo Zbożowo-Młynarskie "PZZ" w Stoisławiu S.A. Poland, Mścice, Zachodniopomorskie Voivodeship Production of cereal milling products PKD 10.61.Z (PZMS 3)	The company deals in contracting, the purchase of cereals, storage, preservation and trade in cereals, as well as the processing and sale of products under the Młyny Stoisław brand and by-products of grain milling. (PZMS 2) Processing operations are carried out on site in Stoisław, where a modern mill and silo facility is located. (PZMS 5) The company holds certificates which confirm that the production process runs in accordance with quality and health safety requirements. (PZMS 4)	The company sells domestically and abroad, and exports its products, among others, to the United Kingdom, the Netherlands, Germany and Greece. (PZMS 2)	National Food Industry Group https://www.kgssa.pl/113.spolki

9	Przedsiębiorstwo Przemysłu Ziemniaczanego - PPZ Trzemeszno Sp. z o.o.	PPZ TRZEMESZNO Sp. z o. o. is the largest manufacturer of potato starch and feed potato protein in Poland. Potatoes for processing are purchased based on contracts signed with the planters. (PPZT 3)	Our customers are the largest production and trading companies in Poland and numerous international companies from Europe and all around the world. (PPZT 2,3)	Production of National Food Industry Group https://www.kgssa.pl/113.spolki		
10	Fabryka Cukierków "Pszczółka" Sp. z o.o.	Poland, Lublin, Lubelskie Voivodeship	Manufacture of starches and starch products (PKD 10.62.Z) (PPZT 1)	FC "Pszczółka" manufactures chocolate candies, pralines, jellies, hard and filled caramel candy. "Pszczółka" uses natural juices, natural flavours, nuts and dried fruit, fine chocolate and Polish sugar to manufacture its candy. The company is entirely gluten-free and holds the Crossed-Out Ear certificate (FCP 2). The company holds ISO 22000, BRC and ISF certificates. (FCP 3)	Exports to EU Member States are being developed and acquisition activities are being carried out in Middle Eastern countries. "Pszczółka" Sp. z o.o. sells its products to more than 20 countries worldwide. The main buyers are Slovakia, Azerbaijan, Lithuania, Hungary and Germany. "Pszczółka" sends its products to the US, Sweden, Dubai, Romania, Mongolia, Cyprus, Czech Republic, Jordan and Russia. (FCP3)	" P s z c z ó ł k a " National Food Industry Group https://www.kgssa.pl/113.spolki
11	Kapitan Navi Elżbieta Stramek i Waldemar Karpiński Spółka Jawna	Poland, Trzebiatów, Zachodniopomorskie Voivodeship	Processing and preserving of fish, crustaceans and molluscs (PKD 10.20.Z) (KNES 1)	The company specialises in the production of pickled and fried herrings in vinegar, oil and cream brines as well as salted herrings in oil and salt brine. (KNES 2)	Herring is delivered to the EU Member States markets. (KNES 2)	List of 1,700 largest food companies in Poland, rank 536 (A)

Does it also include private labels of international distributors?

12	Zakłady Mięsne Łuków S.A. Poland, Łuków, Lubelskie Voivodeship Processing and preserving of meat, excluding poultry meat (PKD 10.11.Z) (ZMŁ 1)	The company operates in the field of purchase and slaughter of live cattle and pigs; cutting, distribution of beef and pork; production of cold cuts, canned beef and pork. (ZMŁ 3) C brands: Łuków z Natury od Serca, Śmiłowo (ZMŁ 5,6) The company's products have won awards and prizes at trade fairs and competitions. (ZMŁ 4) The company holds quality and health safety certificates. (ZMŁ 2)	EU Member States. The company holds rights to export its products 37 non-EU countries (including the United States, Canada, and Japan). (ZMŁ 7)	The company participates in all the most important international trade fairs for the meat and food sectors. (ZMŁ 7) List of 1,700 largest food companies in Poland, rank 84 (A)
13	Zakłady Tłuszczowe "Bielmar" Sp. z o.o. Poland, Bielsko Biała, Śląskie Voivodeship Manufacture of margarine and similar edible fats (PKD 10.42.Z) (ZTB 1) Polish company, employee-owned company (ZTB 7)	The company produces rapeseed margarine with various fat content and for various purposes, rapeseed oil, and feed as a by-product of oil production. (ZTB 3) The registered office of the Company is located in Bielsko-Biała, where rapeseed storage facilities, a modern oil crushing plant, a refinery, margarine plant and a logistics base are located. (ZTB 3) The Company's brands and logos vary depending on the shape of the product packaging. (ZTB 2) The certificates held by the company confirm that the company manufactures its products in line with the principles of food safety and compliance with hygiene regimes. (ZTB 4,5)	A small share of export revenues in total revenues. (ZTB 7)	List of 1,700 largest food companies in Poland, rank 173 (A)
14	Unifet Sp. z o.o. Poland, Gliwice, Śląskie Voivodeship Manufacture of margarine and similar edible fats (PKD 10.42.Z) (UNIFET 3)	Unifet is a renowned producer of fats for confectionery and baking. (UNIFET 1) The company manufactures confectionery margarine, cream margarine, liquid margarine, butter-added margarine and other types of margarine. (UNIFET 2, 4) The company offers standard and non-standard fats tailored to individual customer requirements. Production is carried out in accordance with international standards. (UNIFET 1) All Unifet® products meet the highest standards developed for food producers. (UNIFET 5) The company received the Business Gazelle award three times, each time ranking high. UNIFET 4)	The company has introduced numerous new products to the Polish and European markets. It exports its products to 17 European countries. (UNIFET 1)	List of 1,700 largest food companies in Poland, rank 432 (A)

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Victoria Cymes Sp. z o.o.

Poland, Wałcz, Zachodniopomorskie Voivodeship

100% Polish capital (VC 4)

Production of fruit and vegetable juices (PKD 10.32. Z) (VC 1)

The company manufactures fruit and vegetable juices, smoothies (mixed fruit drinks, lemonades, syrups, water, fresh juices, syrups with food supplements, mustards).

The company offers approximately 160 products. (VC 2).

The company also manufactures juices and other products under Private Labels and offers its products with the logos of Cymes trading partners. The company operates equipment to ensure that the production process is carried out in accordance with the HPP technology (High Pressure Processing). (VC 5)

The stages of production processes are organised and are run in accordance with the EU requirements. The company holds the IFS FOODS certificate. (VC 5)

VICTORIA CYMES products are sold in Germany, the Netherlands, the Czech Republic, Ireland, Latvia, Lithuania, Estonia, Croatia, Russia, the United States, Fiji, Ukraine and the United Kingdom. (VC 3)

Victoria Cymes List of 1,700 largest cooperates with food companies in Poland, rank 370 (A) international corporations and local companies. (VC 4)

16

Czarnieckie Makarony Sp. z o.o.

Poland, Czarniec, Śląskie Voivodeship

Manufacture of macaroni, noodles, couscous and similar farinaceous products (PKD 10.73.Z) (CM 1)

The company offers 38 types of pasta: 5 egg pasta, pressed pasta, rolled pasta, eggless pasta made from 100% semolina and pasta with added fibre. (CM 3)

The company runs a modern laboratory where the quality of produced pasta is regularly tested. The company also holds a BRC certificate. The company meets both IFS Food requirements at the higher level and the Global Standard for Food Safety. (CM 4)

Our pasta is available almost everywhere in Poland and abroad, in countries such as Great Britain, or the United States. (CM 2)

List of 1,700 largest food companies in Poland, ranked 481(A)

17

P.P.U.H. Woseba Sp. z o.o.

Poland, Odolany, Wielkopolskie Voivodeship

Processing of tea and coffee (PKD 10.83.Z) (WOS 2)

Polish company (WOS 5)

WOSEBA is a coffee roasting plant which offers a wide range of high quality whole bean, ground and instant coffees. (WOS 5).

The company holds certificates which confirm that the production process runs in accordance with quality and health safety requirements. (WOS 6)

Woseba stops sales of coffee to Russia (1922) (WOS 3)

The potential of export development: high quality of products, modern process, high quality of raw materials, and the traditional way of roasting coffee in drum roasters. (WOS 4)

Rynkometr.pl
<https://www.rynkometr.pl/inne/o-serwisy> (WOS 1)

18

Helio SA

Poland, Wygłydy, Mazowieckie Voivodeship

Other processing and preservation of fruit and vegetables (PKD 10.39.Z) (H 2)

The company shares have been listed on the Warsaw Stock Exchange since 2007. (H 7)

The company specialises in the production and sales of dried nuts and fruit. The HELIO manufacturing facility is one of the most modern and largest in the dried fruit and nut industry in Europe. (H 4) The company manufactures microwave popcorn and cake mixes. In 2021, the HELIO brand was recognized as the most valuable Polish brand of dried fruit and nut. The company manufactures products that are sold under multiple private labels, also by the largest retail chains in Poland and Europe. (H 5)

Helio SA holds a BRC certificate, Global Standard for Food Safety. (H 6)

"Although the vast majority of our sales are targeted at the domestic market, we will continue to try to increase the use of our sales potential abroad. Export seems to be a natural step for our further development." (H 3)

Production under private labels (H 5)

<https://www.stock-watch.pl/wiadomosci/4-cichych-bohaterow-hossy-w-branzy-spozywczej,akcje,317708>

(H 1)

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Seko SA

Poland, Chojnice, Pomorskie Voivodeship

Processing and preserving of fish, crustaceans and molluscs (PKD 10.20.Z) (S 2) The company shares have been listed on the Warsaw Stock Exchange since 2007. (S 3)

Seko SA is one of the leading fish processing companies in Poland. The company mainly offers fish pickles, fish products based on salted herring, salads and fish spreads, fish fried in vinegar and tomato, and other ready-made fish products. (S 5) The company offers, among others, ready-made meals with groats, jellies, spreads, vegetable and herring salads. (S 6) The plant meets all EU requirements and standards for fish processing. Health Quality Assurance System (HACCP) has been introduced. The company has implemented certified quality standards: International Food Standard (IFS) and Global Standard Food (BRC). (S 6)

The development strategy of the Company provides for a continuous increase in sales revenues in the domestic and international markets. (S 4) SEKO products are available in Germany, Czech Republic, Slovakia, Ireland, England, Romania, Italy, France and Lithuania. (S 6)

<https://www.stock-watch.pl/wiadomosci/4-cichych-bohaterow-hossy-w-branzy-spozywczej,akcje,317708> (S 1)

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Fabryka Cukiernicza Kopernik SA

Poland, Toruń, Kujawsko-Pomorskie Voivodeship Manufacture of bakery and confectionery products (PKD 10.7) (KOP 1)

Retail sale of bread, cakes, flour confectionery and sugar confectionery in specialised stores (PKD 47.24.Z) (KOP 2)

The Kopernik Confectionery Factory is the oldest producer of gingerbread and wafers in Poland. (KOP 6)

Kopernik offers gingerbread in a variety of flavours and shapes, including unglazed gingerbread, glazed gingerbread (covered with sugar glaze), chocolate-covered gingerbread, uncoated and coated wafers (KOP 3).

In 2018, 17 Kopernik products from Toruń received the V-Label VEGAN certificate. (KOP 5)

Kopernik products are sold in a number of European export markets, as well as in the United States, Canada, Israel, Australia and Morocco. KOP 4)

List of 1,700 largest food companies in Poland, rank 556 (A)

Statistics tables

Global export of agri-food products from Poland (section 01-24) from 2019 to 2023, in USD 000s

Code	Products	Global export of agri-food products from Poland (section 01-24) from 2019 to 2023, in USD 000s					Category share in 2023	2019/2019 change
		2019	2020	2021	2022	2023		
	Worldwide exports from Poland, categories 01-24	34,522,858	37,672,877	43,346,128	49,819,059	56,268,083	100.00%	63%
'01	Live animals	166,493	161,498	161,714	164,408	159,503	0%	-4%
'02	Meat and edible offal	5,828,408	5,512,985	6,351,024	7,933,206	8,132,048	14%	40%
'03	Fish and crustaceans	1,835,228	1,914,675	2,093,188	2,279,389	2,523,635	4%	38%
'04	Dairy products, eggs, natural honey	2,769,627	2,751,637	3,184,477	4,068,051	3,917,079	7%	41%
'05	Products of animal origin	393,832	382,143	441,257	459,131	468,133	1%	19%
'06	Trees, plants, flowers	254,954	259,520	281,531	212,468	238,148	0%	-7%
'07	Vegetables, roots, tubers	1,365,842	1,312,786	1,483,026	1,563,257	1,851,524	3%	36%
'08	Fruit, nuts	1,255,211	1,323,394	1,642,448	1,543,412	1,610,597	3%	28%
'09	Coffee, tea, spices	642,664	700,576	743,484	836,570	856,474	2%	33%

'10	Cereals	920,588	1,951,342	2,293,169	3,280,204	3,868,079	7%	320%
'11	Products of the milling industry	336,525	350,054	426,033	524,451	531,995	1%	58%
'12	Seeds and oil plants	486,242	574,055	652,327	827,989	979,125	2%	101%
'13	Lac, gums, resins	27,270	27,531	35,874	34,524	38,057	0%	40%
'14	Vegetable products	3,717	5,286	6,094	6,971	9,771	0%	163%
'15	Fats and oils	519,236	641,500	951,391	1,617,421	1,553,090	3%	199%
'16	Preparations of meat or of fish	2,001,059	2,229,253	2,559,426	2,803,793	3,356,935	6%	68%
'17	Sugars and sugar confectionery	783,927	834,729	969,083	1,019,548	1,518,075	3%	94%
'18	Cocoa and cocoa preparations	1,890,244	2,144,892	2,420,028	2,426,822	2,769,843	5%	47%
'19	Preparations of cereals, pastrycooks' products	2,563,898	2,733,132	3,030,290	4,029,281	5,034,639	9%	96%
'20	Preparations of vegetables and fruit	1,545,182	1,552,467	1,895,307	2,056,332	2,285,341	4%	48%
'21	Miscellaneous edible preparations	2,276,503	2,415,218	2,987,665	3,193,450	3,661,137	7%	61%
'22	Beverages, spirits and vinegar	913,433	1,108,847	1,366,311	1,726,912	1,768,859	3%	94%
'23	Residues and waste from the food industries; prepared animal fodder	1,616,479	1,976,152	2,459,584	2,770,858	3,241,760	6%	101%
'24	Tobacco and manufactured tobacco substitutes	4,126,296	4,809,205	4,911,397	4,440,611	5,894,236	10%	43%

Global export of agri-food products from Japan (section 01-24) from 2019 to 2023, in USD 000s

Code	Products	Global export of agri-food products from Japan (section 01- 24) from 2019 to 2023, in USD 000s					Category share in 2023	2019/2023 change
		2019	2020	2021	2022	2023		
	Worldwide exports from Poland, categories 01-24	7,488,765	7,986,494	9,639,949	26,772	35,793		15%
'01	Live animals	36,730	13,400	23,977	415,918	429,556		-3%
'02	Meat and edible offal	300,590	306,483	519,815	1,966,019	1,658,768	0%	43%
'03	Fish and crustaceans	1,536,614	1,363,855	1,848,271	149,902	110,787	55%	8%
'04	Dairy products, eggs, natural honey	51,304	81,849	105,512	42,465	57,589	19%	116%
'05	Products of animal origin	61,684	51,600	50,570	72,240	60,784	1%	-7%
'06	Trees, plants, flowers	97,401	110,939	80,506	81,387	67,747	1%	-38%
'07	Vegetables, roots, tubers	56,049	76,106	68,782	294,085	258,400	1%	21%
'08	Fruit, nuts	228,461	212,045	290,783	214,408	243,512	1%	13%
'09	Coffee, tea, spices	174,004	199,206	244,976	57,482	69,419	3%	40%
'10	Cereals	55,836	59,317	63,666	107,431	107,566	3%	24%
'11	Products of the milling industry	84,162	87,825	99,424	108,299	102,508	1%	28%

'12	Seeds and oil plants	177,697	162,585	165,865	35,829	31,118	1%	-42%
'13	Lac, gums, resins	33,295	38,340	42,662	1,226	1,172	1%	-7%
'14	Vegetable products	1,918	1,865	2,001	356,855	357,573	0%	-39%
'15	Fats and oils	231,428	245,016	293,054	627,640	563,036	0%	55%
'16	Preparations of meat or of fish	640,117	570,743	612,826	156,364	158,998	4%	-12%
'17	Sugars and sugar confectionery	154,974	137,804	165,398	105,631	107,074	7%	3%
'18	Cocoa and cocoa preparations	84,192	83,920	107,282	836,669	765,979	2%	27%
'19	Preparations of cereals, pastrycooks' products	718,410	803,553	896,851	175,243	173,784	1%	7%
'20	Preparations of vegetables and fruit	130,615	152,646	186,706	1,753,415	1,602,080	9%	33%
'21	Miscellaneous edible preparations	1,455,967	1,944,854	2,035,625	1,468,142	1,378,229	2%	10%
'22	Beverages, spirits and vinegar	919,568	1,015,876	1,453,575	142,862	142,858	19%	50%
'23	Residues and waste from the food industries; prepared animal fodder	107,506	133,592	149,160	97,352	129,165	16%	33%
'24	Tobacco and manufactured tobacco substitutes	150,243	133,075	132,662	4,440,611	5,894,236	2%	-14%

Source: own study based on Trade Map 2024 data.

Global import of agri-food products to Poland (section 01-24) from 2019 to 2023, in USD 000s

Code	Products	Global export of agri-food products from Poland					Category share in 2023	2019/2023 change
		2019	2020	2021	2022	2023		
	Worldwide exports from Poland, categories 01-24	23,025,342	25,267,633	29,249,543	33,182,035	36,052,183		57%
'01	Live animals	821,084	781,356	732,173	940,578	1,336,366	4%	63%
'02	Meat and edible offal	1,957,144	1,784,555	1,813,627	2,055,970	2,412,184	7%	23%
'03	Fish and crustaceans	2,387,433	2,379,861	2,720,576	3,018,734	3,272,853	9%	37%
'04	Dairy products, eggs, natural honey	1,182,832	1,193,119	1,515,806	1,741,666	1,793,916	5%	52%
'05	Products of animal origin	302,434	273,207	340,246	367,121	362,588	1%	20%
'06	Trees, plants, flowers	427,146	429,400	558,749	584,294	588,218	2%	38%
'07	Vegetables, roots, tubers	1,134,802	1,134,438	1,278,642	1,282,699	1,676,655	5%	48%
'08	Fruit, nuts	1,802,894	2,302,574	2,594,285	2,499,664	2,755,342	8%	53%
'09	Coffee, tea, spices	814,628	914,172	1,012,715	1,257,272	1,278,353	4%	57%

'10	Cereals	457,506	553,144	572,304	1,185,328	779,401	2%	70%
'11	Products of the milling industry	305,634	323,612	385,250	523,660	586,786	2%	92%
'12	Seeds and oil plants	745,802	746,060	989,394	1,462,748	959,517	3%	29%
'13	Lac, gums, resins	130,181	133,062	153,591	168,819	165,239	0%	27%
'14	Vegetable products	61,522	60,043	38,199	71,072	75,630	0%	23%
'15	Fats and oils	1,049,069	1,302,260	1,889,816	2,767,032	2,174,461	6%	107%
'16	Preparations of meat or of fish	316,731	360,108	429,798	506,036	576,135	2%	82%
'17	Sugars and sugar confectionery	451,486	470,370	542,136	728,067	812,787	2%	80%
'18	Cocoa and cocoa preparations	1,330,595	1,531,381	1,695,192	1,623,737	1,897,931	5%	43%
'19	Preparations of cereals, pastrycooks' products	786,951	1,070,722	1,300,133	1,497,719	1,782,523	5%	127%
'20	Preparations of vegetables and fruit	929,329	999,538	1,158,093	1,238,533	1,358,008	4%	46%
'21	Miscellaneous edible preparations	1,319,564	1,365,626	1,622,610	1,722,793	1,898,034	5%	44%
'22	Beverages, spirits and vinegar	1,077,366	1,330,593	1,485,398	1,620,207	1,824,757	5%	69%
'23	Residues and waste from the food industries; prepared animal fodder	2,245,630	2,591,602	3,171,956	3,406,711	3,819,367	11%	70%
'24	Tobacco and manufactured tobacco substitutes	987,579	1,236,830	1,248,854	911,575	1,865,132	5%	89%

Global import of agri-food products to Japan (section 01-24) from 2019 to 2023, in USD 000s

Code	Products	Global export of agri-food products from Japan					
		2019	2020	2021	9,293,636	8,613,495	Category share in 2023
	Worldwide exports from Poland, categories 01-24	73,396,842	69,786,030	76,036,621	83,132,171	75,907,928	3%
'01	Live animals	261,284	248,367	306,768	291,704	332,138	0.4% 27%
'02	Meat and edible offal	10,843,065	10,284,531	10,987,740	11,322,963	9,903,626	13% -9%
'03	Fish and crustaceans	11,540,850	9,940,357	10,883,307	11,672,998	10,049,447	13% -13%
'04	Dairy products, eggs, natural honey	1,920,424	1,859,869	1,819,768	1,986,174	2,030,079	3% 6%
'05	Products of animal origin	716,494	604,644	635,660	637,134	636,524	1% -11%
'06	Trees, plants, flowers	600,794	553,781	596,219	569,423	540,239	1% -10%
'07	Vegetables, roots, tubers	2,470,309	2,311,986	2,427,088	2,602,014	2,436,587	3% -1%
'08	Fruit, nuts	3,465,396	3,522,657	3,567,482	3,273,814	3,121,163	4% -10%
'09	Coffee, tea, spices	1,754,427	1,649,452	1,838,586	2,332,938	2,078,169	3% 18%
'10	Cereals	5,978,123	5,773,348	7,532,845	9,667,914	8,158,030	11% 36%
'11	Products of the milling industry	520,389	491,164	499,886	616,609	729,928	1% 40%

'12	Seeds and oil plants	4,758,576	4,599,699	5,731,876	6,955,631	5,790,068	8%	22%
'13	Lac, gums, resins	357,740	356,068	325,091	382,987	335,127	0.4%	-6%
'14	Vegetable products	170,690	219,722	330,231	431,919	554,636	1%	225%
'15	Fats and oils	1,429,120	1,400,601	1,658,596	2,056,440	1,751,051	2%	23%
'16	Preparations of meat or of fish	6,607,176	6,102,839	6,207,748	6,706,598	6,218,831	8%	-6%
'17	Sugars and sugar confectionery	709,206	699,641	869,491	1,023,333	1,174,529	2%	66%
'18	Cocoa and cocoa preparations	1,002,280	947,584	1,036,883	1,098,499	1,044,981	1%	4%
'19	Preparations of cereals, pastrycooks' products	1,306,786	1,372,893	1,423,069	1,520,703	1,418,344	2%	9%
'20	Preparations of vegetables and fruit	3,532,825	3,553,939	3,629,688	3,959,442	4,040,621	5%	14%
'21	Miscellaneous edible preparations	1,674,111	1,639,964	1,731,853	1,870,098	1,683,855	2%	1%
'22	Beverages, spirits and vinegar	3,661,705	3,346,120	3,458,228	3,885,360	3,798,534	5%	4%
'23	Residues and waste from the food industries; prepared animal fodder	2,621,786	2,863,288	3,098,970	3,494,927	3,465,138	5%	32%
'24	Tobacco and manufactured tobacco substitutes	5,493,286	5,443,516	5,439,548	4,772,549	4,616,283	6%	-16%

Source: own study based on Trade Map 2024 data.

Export of agri-food products from Poland to Japan from 2019 to 2023, in USD 000s

Code	Products	Export of agri-food products from Poland to Japan from 2019 to 2023					Category share in 2023	2019/2023 change
		2019	2020	2021	2022	2023		
	Export from Poland to Japan categories 01-24	113,908	104,334	133,246	158,631	106,837	100%	-6%
'01	Live animals	53	147	207	223	264	0,25%	398%
'02	Meat and edible offal	24,058	26,352	52,058	68,969	35,535	33.26%	48%
'03	Fish and crustaceans	3,906	5,689	5,953	6,019	3,606	3.38%	-8%
'04	Dairy products, eggs, natural honey	10,311	6,552	7,363	6,535	3,651	3.42%	-65%
'05	Products of animal origin	16,500	11,223	13,581	17,175	11,575	10.83%	-30%
'06	Trees, plants, flowers	110	61	38	55	73	0.07%	-34%
'07	Vegetables, roots, tubers	499	774	699	768	419	0.39%	-16%
'08	Fruit, nuts	3,671	3,504	2,621	2,872	2,731	2.56%	-26%
'09	Coffee, tea, spices	1,613	2,315	3,031	2,949	1,871	1.75%	16%
'10	Cereals	12	0	9	21	384	0.36%	3100%
'11	Products of the milling industry	850	1,193	2,006	1,763	3,684	3.45%	333%

'12	Seeds and oil plants	955	904	898	1,272	1,226	1.15%	28%
'13	Lac, gums, resins	0	3	17	26	20	0.02%	0
'14	Vegetable products	0	79	0	0	0	0.00%	0
'15	Fats and oils	218	120	177	123	146	0.14%	-33%
'16	Preparations of meat or of fish	6,731	2,825	2,552	2,435	843	0.79%	-87%
'17	Sugars and sugar confectionery	2,038	2,623	2,834	3,695	3,229	3.02%	58%
'18	Cocoa and cocoa preparations	2,875	4,654	4,793	5,054	5,058	4.73%	76%
'19	Preparations of cereals, pastrycooks' products	1,940	1,473	1,558	2,482	2,086	1.95%	8%
'20	Preparations of vegetables and fruit	16,955	20,849	20,292	18,093	14,983	14.02%	-12%
'21	Miscellaneous edible preparations	2,849	2,415	3,398	5,065	3,169	2.97%	11%
'22	Beverages, spirits and vinegar	1,539	2,051	970	1,183	958	0.90%	-38%
'23	Residues and waste from the food industries; prepared animal fodder	15,096	6,594	6,935	10,850	8,697	8.14%	-42%
'24	Tobacco and manufactured tobacco substitutes	1,129	1,934	1,256	1,004	2,629	2.46%	133%

Source: own study based on Trade Map 2024 data.

Import of agri-food products from Japan to Poland from 2019 to 2023, in USD 000s

Code	Products	Import of agri-food products from Japan to Poland from 2019 to 2023					
		2019	2020	2021	9,293,636	8,613,495	Category share in 2023
	Import from Japan to Poland, categories 01-24	8,351	7,274	8,862	11,492	4,446	-47%
'01	Live animals	2	0	0	0	0	0
'02	Meat and edible offal	52	64	248	334	448	10% 762%
'03	Fish and crustaceans	313	153	285	235	0	0 -100%
'04	Dairy products, eggs, natural honey	0	0	0	0	0	0
'05	Products of animal origin	82	133	69	1	0	0 -100%
'06	Trees, plants, flowers	37	0	94	31	24	0.54% -35%
'07	Vegetables, roots, tubers	6	7	7	39	1	0.02% -83%
'08	Fruit, nuts	7	3	0	3	5	0.11% -29%
'09	Coffee, tea, spices	430	591	1,014	1,139	1,128	25% 162%
'10	Cereals	4	12	12	9	85	2% 2025%
'11	Products of the milling industry	59	52	180	457	233	5% 295%

'12	Seeds and oil plants	240	190	70	262	208	5%	-13%
'13	Lac, gums, resins	469	424	175	369	365	8%	-22%
'14	Vegetable products	0	0	0	0	2	0.04%	0
'15	Fats and oils	174	201	258	285	219	5%	26%
'16	Preparations of meat or of fish	218	370	237	229	3	0.07%	-99%
'17	Sugars and sugar confectionery	26	25	23	108	50	1%	92%
'18	Cocoa and cocoa preparations	6	3	1	13	3	0.07%	-50%
'19	Preparations of cereals, pastrycooks' products	163	105	136	212	17	0.38%	-90%
'20	Preparations of vegetables and fruit	169	143	181	300	117	3%	-31%
'21	Miscellaneous edible preparations	1,750	1,985	2,335	3,641	613	14%	-65%
'22	Beverages, spirits and vinegar	2,746	2,454	3,237	3,443	693	16%	-75%
'23	Residues and waste from the food industries; prepared animal fodder	151	267	299	382	230	5%	52%
'24	Tobacco and manufactured tobacco substitutes	1,247	92	1	0	2	0.04%	-100%

Source: own study based on Trade Map 2024 data.

**Trade balance of agri-food products in Poland and Japan,
total, and trade balance of agri-food products between Poland and Japan, from 2019 to 2023, in USD 000s**

Trade in agri-food products in Poland and Japan

	2019	2020	2021	2022	2023
Worldwide exports from Poland, categories 01-24	34,522,858	37,672,877	43,346,128	49,819,059	56,268,083
Worldwide imports to Poland, categories 01-24	23,025,342	25,267,633	29,249,543	33,182,035	36,052,183
Trade balance of Poland, categories 01-24	11,497,516	12,405,244	14,096,585	16,637,024	20,215,900
Trade balance of Poland, categories 01-24, year on year change		8%	14%	18%	22%
Worldwide exports from Japan, categories 01-24	7,488,765	7,986,494	9,639,949	9,293,636	8,613,495
Worldwide imports to Japan, categories 01-24	73,396,842	69,786,030	76,036,621	83,132,171	75,907,928
Trade balance of Japan, categories 01-24	-65,908,077	-61,799,536	-66,396,672	-73,838,535	-67,294,433
Trade balance of Japan, categories 01-24, year on year change		-6%	7%	11%	-9%
Export from Poland to Japan categories 01-24	113,908	104,334	133,246	158,631	106,837
Export from Poland to Japan categories 01-24, year on year change		-8%	28%	19%	-33%
Import from Japan to Poland, categories 01-24	8,351	7,274	8,862	11,492	4,446
Import from Japan to Poland, categories 01-24, year on year change		-13%	22%	30%	-61%
Trade balance of Poland and Japan, categories 01-24	105,557	97,060	124,384	147,139	102,391
Trade balance of Poland and Japan, categories 01-24, year on year change		-8%	28%	18%	-30%

Export of agri-food products from Poland to Japan from 2019 to 2023, the leading product from each section, in USD 000s

Export of agri-food products from Poland to Japan from 2019 to 2023, the leading product from each category, in USD 000s		2019	2020	2021	2022	2023
Products						
0106	Live animals (excl. horses, asses, mules, hinnies, bovine animals, swine, sheep, goats, poultry)	39	81	181	163	225
0202	Meat of bovine animals, frozen	11.228	13.603	43.151	41.578	17.447
0304	Fish fillets and other fish meat (whether or not minced), fresh, chilled or frozen	2.242	2.758	2.595	3.862	5.569
0404	Whey, whether or not concentrated or containing added sugar or other sweetening matter; products	1.863	3.765	6.559	3.924	2.382
050510	Feathers of a kind used for stuffing; down	9.420	7.478	8.066	8.559	7.039
0602	Other live plants (including their roots), cuttings and slips; mushroom spawn (excluding bulbs, tubers, tuberous plants)	30	17	19	14	7
071333	Kidney beans, including white pea beans (<i>Phaseolus vulgaris</i>)	106	361	212	157	230
081110	Frozen strawberries, uncooked or cooked, sweetened or unsweetened	672	917	655	1.368	1.206
0902	Tea, whether or not flavoured	3.920	4.119	5.492	4.152	3.774
1008	Buckwheat, millet and canary seed; other cereals (excluding wheat and mixtures, rye, barley, oats)	11	27	42	66	255
1105	Flour, meal, powder, flakes, granules and pellets of potatoes	149	136	529	2.174	1.356
121299	Fruit seeds and other plant products, including unroasted chicory roots	291	407	541	677	389
1302	Vegetable saps and extracts; pectic substances, pectinates and pectates; agar-agar and other	71	2	15	346	23
'14	No exports in this category	-	-	-	-	-

1506	Other animal fats and oils and their fractions, whether or not refined, but not chemically modified	213	24	0	0	94
160431	Caviar	21	48	22	96	68
170211	Lactose and lactose syrup	683	1.150	852	2.097	986
1806	Chocolate and other food preparations containing cocoa	3.020	3.963	3.926	3.176	3.305
1905	Bread, pastry, cakes, biscuits and other bakers' wares	698	414	718	868	1.032
2009	Fruit juices including grape must and vegetable juices, unfermented	2.967	2.959	1.367	956	2.530
2106	Food preparations not elsewhere specified or included	993	1.627	1.100	1.962	1.566
220890	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80% vol; spirits, liqueurs and other spirituous beverages	231	583	302	413	232
230910	Dog or cat food, put up for retail sale	3.744	3.951	8.737	8.513	8.170
2404	Products containing tobacco, reconstituted tobacco, nicotine, or tobacco or nicotine substitutes	0	0	0	0	12.126
2403	Other manufactured tobacco and manufactured tobacco substitutes	548	577	516	791	520

**Import of agri-food products from Japan to Poland from 2019 to 2023,
the leading product from each section, in USD 000s**

Import of agri-food products from Japan to Poland from 2019 to 2023, the leading product from each category, in USD 000s		2019	2020	2021	2022	2023
01	No imports in this category					
020130	Boneless meat of bovine animals, fresh or chilled	52	64	248	333	448
0307	Molluscs, fit for human consumption, live, fresh, chilled	185	136	250	150	0
'04	No imports in this category					
'05	No imports in this category					
0602	Other live plants (including their roots), cuttings and slips; mushroom spawn	37	0	92	27	24
0712	Dried vegetables, whole, cut, sliced, broken or in powder, but not further prepared	3	6	4	4	1
0814	Peel of citrus fruit or melons	2	1	0	3	5
0902	Tea, whether or not flavoured	411	569	1.000	1.124	1.125
1006	Rice	4	12	12	9	85
1101	Wheat or meslin flour	58	45	150	307	220
121292	Locust beans (carob)	199	154	25	153	200
1302	Vegetable saps and extracts	469	423	175	369	365
'14	No imports in this category					
1521	Vegetable waxes, beeswax, other insect waxes	28	118	162	688	649

160239	Meat or offal from ducks, geese and guinea fowl	74	99	34	115	255
1704	Sugar confectionery (including white chocolate), not containing cocoa	15	21	11	29	49
1806	Chocolate and other food preparations containing cocoa	6	3	1	13	3
1902	Pasta	86	45	28	64	7
200899	Fruit and other edible parts of plants	26	23	19	23	82
210390	Preparations for sauces and ready-made sauces; mixed spices and spices	487	424	606	1.103	160
210310	Soya sauce	545	707	598	866	238
2202	Waters, including mineral waters and aerated waters, containing added sugar or other sweetening matter	71	133	444	304	170
2208	Undenatured ethyl alcohol of an alcoholic strength by volume of less than 80% vol; liqueurs	1.810	1.375	1.642	2.159	171
2206	Cider, perry, mead and other fermented beverages	278	245	266	337	191
230990	Preparations used in animal feeding (excluding dog or cat food)	147	258	274	333	213
2402	Cigars, cheroots, cigarillos and cigarettes, of tobacco or of tobacco substitutes	5	2	1	0	1

Export of meat and edible offal from Poland to Japan from 2019 to 2023, in USD 000s

Code	Products	Export of meat and edible offal from Poland to Japan from 2019 to 2023					Category share in 2023	2019/2023 change
		2019	2020	2021	2022	2023		
	'02 Meat and edible offal	20,711	21,320	57,016	57,357	31,519		52%
'0201	Meat of bovine animals, fresh or chilled	0	4	293	62	0	0	0
'0202	Meat of bovine animals, frozen	11,228	13,603	43,151	41,578	17,447	55%	55%
'0203	Meat of swine, fresh, chilled or frozen	0	0	1	0	0	0	0
'0204	Meat of sheep or goats	0	0	0	0	0	0	0
'0205	Meat of horses, asses, mule	3,614	2,267	2,167	1,896	1,755	6%	-51%
'0206	Edible offal	4,895	5,305	11,404	13,821	12,317	39%	152%
'0207	Meat and edible offal of fowls	974	141	0	0	0	0	-100%
'0208	Meat and edible offal of rabbits, hares	0	0	0	0	0	0	0
'0209	Pig fat	0	0	0	0	0	0	0
'0210	Meat and edible offal, salted	0	0	0	0	0	0	0

Source: own study based on Trade Map 2024 data

The Polish Investment and Trade Agency



The Polish Investment and Trade Agency's mission as a Government Agency is:

- To enable small-and medium-sized companies to reach their full potential in exporting their products and services around the world
- To support potential investors in Poland by providing comprehensive and up-to-date information services regarding legal and tax aspects, location and human capital, as well as on the available financial incentives
- To promote 'Poland as a Brand'



How we can help

The Agency's experienced team of experts with a hands-on approach and excellent understanding of the needs of entrepreneurs will ensure that your projects will move as fast and smooth as possible.

www.paih.gov.pl

Poland at Expo 2025 Osaka, Kansai

The Polish Investment and Trade Agency is the institution responsible for preparing Poland's presence at the World Expo 2025 Osaka, Kansai. The Agency carries out this task under the supervision of the Ministry of Economic Development and Technology.

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