



Polish-Japanese Investment Forum

Date: 30.09.2025, 09:00 – 16:30

Venue: Hotel Hilton, Osaka

Partners and Supporting Organizations:

Embassy of the Republic of Poland in Tokyo, Ministry of Economic Development and Technology (Poland), Ministry of Economy, Trade and Industry (Japan), Japan Business Federation (Nippon Keidanren), Japan External Trade Organization (JETRO), EU-Japan Centre for Industrial Cooperation, Japan Institute for Overseas Investment (JOI), Nippon Export and Investment Insurance (NEXI), Polish Development Fund (PFR), Export Credit Insurance Corporation (KUKE), Industrial Development Agency (ARP), Bank Gospodarstwa Krajowego (BGK), Osaka Chamber of Commerce and Industry (OCCI), Hitachi, Ltd., Toyota Motor Corporation

PART I		OH-EN room
9:00-10:00	Registration / Coffee Service	
10:00-10:50	<p>Welcome speeches</p> <ul style="list-style-type: none">◆ Mr. Jacek Tomczak, Commissioner General of the Polish Section of Expo 2025 Osaka, Kansai◆ Mr. Wojciech Balczun, Minister at the Ministry of State Assets◆ Mr. Michał Jaros, Secretary of State, Ministry of Development and Technology of Poland◆ Mr. Jan Krzysztof Bielecki, former Prime Minister of the Republic of Poland◆ Mr. Andrzej Dycha, Chairman of the Board of the Polish Investment and Trade Agency◆ Mr. Kazushige Nobutani, Director General of the Kansai Bureau of Economy, Trade and Industry◆ Mr. Shingo Torii, Chairperson of the Osaka Chamber of Commerce and Industry◆ Mr. Susumu Kataoka, President of JETRO	

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10:50-11:10	<p>Introductory presentation number 1 <u>Why Poland? Strategic gateway to Central and Eastern Europe – secure, stable, future-proof</u></p> <p>Mr. Paweł Pudłowski, Deputy Chairman of the Board of the Polish Investment and Trade Agency</p>
11:10-11:30	<p>Introductory presentation number 2 <u>Poland : Europe's Growth Hub - Business Opportunities for Japanese Companies</u></p> <p>Mr. Yasuyuki Ishiga, Director General of JETRO Warsaw office</p>
11:30-12:00	<p>Discussion panel <u>Poland and Japan in the 21st century: strategic partnership in times of global challenges</u></p> <p>The panel will be devoted to discussing the current economic, political and technological relations between Poland and Japan. The participants of the discussion will analyze the prospects for cooperation between the two countries in the context of energy transition, security of supply chains, technological innovations, and joint initiatives in the Indo-Pacific region and Central and Eastern Europe. Particular attention will be paid to the role of investment, transfer of know-how and the importance of intercultural dialogue in building long-term partnerships.</p> <p><u>Participants:</u></p> <ul style="list-style-type: none"> • Mr. Krzysztof Hetman, Member of the European Parliament • Mr. Paweł Milewski, The Ambassador of Republic of Poland in Japan • Mr. Adam Pustelnik, First Deputy Mayor of the City of Łódź • Mr. Bartłomiej Babuśka, Chairman of the Board, Industrial Development Agency (ARP) • Mr. Piotr Wachowiak, PhD, Professor at SGH Warsaw School of Economics • Mr. Masayoshi Fujimoto, Chairman of Sojitz Corporation <p>Moderator: Mr. Arkadiusz Tarnowski, Deputy Director of Investment Support Department in Polish Investment and Trade Agency</p>
12:00-12:30	<p>Discussion panel <u>Poland – the gateway to Ukraine and the region: Japanese investments for the stability and development of Central and Eastern Europe</u></p> <p>The panel will present potential investment areas for Ukraine's reconstruction plans. Poland, as a close neighbour in the region, is planning to implement projects that include the renovation of infrastructure, telecommunications structure, energy, arms industry and residential buildings. The purpose of the discussion will be to analyze the needs and opportunities for Japanese companies, public and state institutions to participate in these initiatives, and to identify areas of cooperation to ensure a greater degree of stability for the CEE region.</p> <p><u>Participants:</u></p>

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	<ul style="list-style-type: none"> • Mr. Mirosław Czekaj, President of BGK • Mr. Piotr Matczuk, President of the Polish Development Fund (PFR) • Mr. Janusz Władyczak, President of the Export Credit Insurance Corporation (KUKE) • Mr. Grzegorz Wrona, Deputy President of Rzeszów City • Mr. Nobumitsu Hayashi, Governor of the Japan Bank for International Cooperation (JBIC) • Mr. Masahiro Nakamura, General Manager, Warsaw Office / Acting General Manager, Kyiv Office, Nippon Koei <p>Moderator: Mr. Marcin Nowacki, Deputy President of Union of Entrepreneurs and Employers</p>
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11:30-12:30	ASTOR and Kawasaki Robotics Collaboration: Presentation with MOU Signing Ceremony
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12:30-13:30	Lunch
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12:45-16:15	Investment Support Zone	OH-ZAN room
13:30-16:15	B2B meetings / Green Technologies Showroom	OH-KA room
12:30-16:15	Showroom	Glass Room

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PART II		
	OH-EN room	OH-ZAN room
13:30-14:20	<p>Session 1. <u>Strategic infrastructure investments as the foundation of Polish-Japanese cooperation: ports, railways, airports and development funds in the light of Polish public procurement law</u></p> <p>The session focuses on the potential of cooperation between Poland and Japan in the implementation of strategic infrastructure projects — from the modernization of seaports and rail transport corridors, to the development of aviation infrastructure and investments supported by funds such as BGK. Participants will discuss best practices, financing models, sustainability technologies and opportunities for public-private partnerships (PPPs) in the context of European and Asian experiences. The panel will be an opportunity to discuss specific investment opportunities and formal and legal challenges, with particular emphasis on the conditions resulting from the Polish public procurement system. Experts will discuss the issues of competitiveness of tenders, transparency of procedures and the possibility of participation of foreign companies – including Japanese companies – in large infrastructure projects. The discussion will also focus on good practices in PPP, efficient use of public funds and synergies between state and private capital.</p> <p><u>Participants:</u></p> <ul style="list-style-type: none"> • Mr. Filip Czernicki, President of Centralny Port Komunikacyjny (CPK) • Mr. Bartosz Bloch, Commercial Director, Port Gdański • Mr. Maciej Sokołowski, Member of the Supervisory Board at Polskie Elektrownie Jądrowe, Professor at Keio University • Mr. Stanislas Roger, Deputy Head of Europe, Middle East and Africa Division and CEO of SMBC Bank EU AG • Mr. Dariusz Szmel, Chief Technology Officer, Member of the Management Board, Kyosan Europe <p>Moderator: Ms. Mirella Lechna-Marchewka, Partner, Attorney-at-Law, Wardyński & Wspólnicy</p>	<p>Session 2. <u>Polish-Japanese cooperation in space exploration: innovations, technologies and new horizons</u></p> <p>Poland is gradually developing the cooperation with Asian countries in the space sector. This involves engaging in international research projects, technology exchanges, and joint satellite initiatives. In 2019, for example, Poland participated in talks with JAXA regarding potential areas of collaboration in satellite technology and lunar exploration. Japan's space economy is one of the most advanced in the world and JAXA has ambitious exploration programmes. This creates opportunities for Polish companies and research centers wishing to engage in international exploration missions. The panel will summarise the ongoing Polish-Japanese cooperation in space exploration, present new initiatives, and analyse mutual needs and expectations towards the future cooperation.</p> <p><u>Participants:</u></p> <ul style="list-style-type: none"> • Mr. Łukasz Kotapski, Vice President of the Management Board, Industrial Development Agency (ARP) • Mr. Krzysztof Walas, ESA Spaceship Poland • Ms. Julia Gościańska-Łowińska, ESA Phi-Lab Poland, Director of the Kąkolewo Campus, Poznań University of Technology • Mr. Sławosz Uznański-Wiśniewski, Engineer, Scientist and Astronaut, European Space Agency (ESA) <p>Moderator: Mr. Tymoteusz Kraski, Polish Space Agency (POLSA)</p>

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14:20-15:10	<p>Session 3. <u>Green transformation and smart cities: energy as the foundation of Polish's sustainable development</u></p> <p>The session will focus on the role of the energy sector in shaping the future of cities and the implementation of ESG (Environmental, Social, Governance) commitments. The discussion will cover the development of renewable energy sources (RES), decarbonisation projects, hydrogen technologies and intelligent energy management systems in cities. Experts from Poland and Japan will discuss the possibilities of technological and investment cooperation in the field of clean energy, energy efficiency and the integration of modern solutions in urban planning and urban infrastructure. The issue of financing green projects and the role of international partnership in the implementation of the climate agenda will also be discussed.</p> <p><u>Participants:</u></p> <ul style="list-style-type: none"> • Ms. Joanna Zdanowska, Deputy Director of the Department of Strategy and Climate Resilience, Ministry of Climate and Environment (MKiŚ) in Poland • Mr. Szymon Kowalski, Deputy President of the Polish Wind Energy Association (PWEA) • Mr. Martin Bittner, Senior Counsel, SSW Spaczyński, Szczepaniak, Wickel, Goździowska sp.k. • Mr. Maciej Sytek, President of Regional Development Agency S.A. in Konin • Mr. Krzysztof Zdziarski, President of PESA • Mr. Naohiko Yokoshima, President of NEDO • Mr. Andrzej Szalek, Senior Expert of New Technologies, Toyota Central Europe <p>Moderator: Mr. Jacek Kozikowski, Kozikowski & Partner</p>	<p>Session 4. <u>Human capital as Polish's advantage: highly qualified staff for the sectors of the future</u></p> <p>The session will be devoted to the growing importance of Poland as a competence center for advanced business services (BSS), IT, gamedev and other knowledge-based sectors. Experts will discuss the availability of specialists, salary dynamics, the quality of technical education, as well as the growing participation of foreigners in the labour market – including regulatory issues related to the employment of foreigners. Participants will also look at Poland's role as an attractive nearshoring location for Japanese companies, in the context of stability, labor costs and a culture of innovation.</p> <p><u>Participants:</u></p> <ul style="list-style-type: none"> • Mr. Rafał Rosiński, Undersecretary of State of Ministry of Digital Affairs • Mr. Paweł Panczyj, Member of the Management Board, ABSL • Mr. Maciej Żukowski, Partner at Consulting Office • Mr. Łukasz Zezulak, VP Business Growth & Strategy APAC, Comarch S.A. • Mr. Tomasz Prokopiuk, Associate Vice President, Sales DACH, GlobalLogic Hitachi Group Co. <p>Moderator: Mr. Przemysław Mikus, President of SoDA</p>
15:10-15:25	Coffee break	
15:25-16:15	<p>Session 5. <u>Semiconductors, AI and dual-use technologies: new spaces for Polish-Japanese cooperation in the advanced electronics sector</u></p> <p>The rise of advanced digital technologies – such as artificial intelligence, edge computing and data centres – is inherently linked to access to modern electronics and semiconductors.</p>	<p>Session 6. <u>Poland as a gateway to Europe: capital market and commercial real estate in the spotlight of Asian funds</u></p> <p>The Polish capital market and the commercial real estate sector are attracting growing interest from investors from Asia, especially in the context of portfolio diversification, macroeconomic stability and attractive returns.</p>

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	<p>Poland and Japan can play complementary roles in the global value chain of these technologies, also in the context of security of supply and dual-use applications (civilian and military).</p> <p>The panel will be devoted to the possibilities of research and development cooperation, transfer of know-how, construction of production infrastructure and support for innovation ecosystems. Regulatory, geopolitical and the role of strategic investment and technological security will also be discussed.</p> <p><u>Participants:</u></p> <ul style="list-style-type: none"> • Mr. Michał Jaros, Secretary of State, Ministry of Development and Technology of Poland • Mr. Piotr Szymczak, Regional Director of the WB Group for Southeast Asia, WB Electronics • Mr. Max Dropinski, Central Easter Europe Senior Manager, SEMI Europe • Mr. Kiyoshi Watanabe, Chief Executive Managing Director, Semiconductor Equipment Association of Japan • Mr. Katsuo Tanaka, Managing Executive Officer, Senior Chief Engineer, ShinMaywa <p>Moderator: Mr. Mateusz Chmielewski, Partner, Co-Head of International Business, SSW Spaczyński, Szczepaniak, Wickel, Goździowska sp.k.</p>	<p>The session will be an opportunity to discuss the potential of Poland as a regional financial hub, prospects for the development of REITs, the office, warehouse and mixed-use markets, as well as the role of infrastructure funds and private equity.</p> <p><u>Participants:</u></p> <ul style="list-style-type: none"> • Mr. Radosław Waszkiewicz, Partner, Sołtysiński Kawecki & Szlęzak Kancelaria Radców Prawnych i Adwokatów s.k. • Mr. Sławomir Karasiński, Founding Partner/Attorney-at-Law, Fortak & Karasiński Radcowie Prawni s.p. • Mr. Przemysław Andrzejak, CEO at Royal Sail Investment Group Sp. z o. o. • Mr. Radosław Krupa, Head of Tax and Legal Department for Poland, Ukraine, and the Baltic States, Ernst & Young Poland • Mr. Yoshihisa Watanabe, Partner at Nagashima Ohno & Tsunematsu <p>Moderator: Mr. Michael Mroczek, Partner at Nozomi Sogo</p>
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PART III

OH-EN room

16:15-16:30	<p>Closing speeches</p> <ul style="list-style-type: none"> ◆ Mr. Łukasz Gwiazdowski, Deputy Chairman of the Board of the Polish Investment and Trade Agency ◆ Mr. Aleksander Siemaszko, Director of the Department for International Cooperation and Trade, Ministry of Economic Development in Poland ◆ Ms. Monika Grzelak, Director of Department of Investment Development, Polish Investment and Trade Agency
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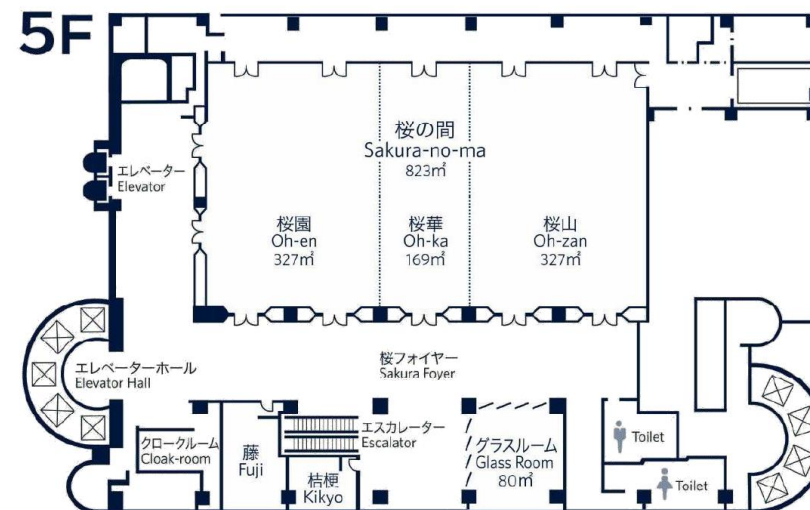


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Venue map:



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